



Occupational Profile: Financial Sales Representatives

Hourly Earning Estimates - 2018		
Low	Median	High
\$13.51	\$20.88	\$34.81
Median annual income: \$43,431		

Local available job postings throughout 2019: **292**



Number of Jobs in Niagara	
2011	2018
428	462

Local Job Counts - 2018	
St. Catharines	205
Welland	87
Niagara Falls	57
Grimsby	22
Lincoln	19

In-demand Soft Skills – 2019

- Wealth management
- Sales experience/ability
- Customer service oriented
- Mutual funds
- Organizational skills
- Marketing
- Creativity
- Business development
- Financial planning
- Teamwork

The Big Picture:

- Educational requirements: College diploma/apprenticeship certificate
- Full-time jobs: 72%
- Part-time jobs: 28%
- 2017-2021 provincial job outlook is **undetermined** based on Ontario job projections