

Occupational Profile: Sales and Account Representatives – Wholesale Trade

Hourly Earning Estimates - 2018		
Low	Median	High
\$14.24	\$22.89	\$40.11
Median annual income: \$47,615		

Local available job postings throughout 2019: **306**



Number of Jobs in Niagara	
2011	2018
2,488	2,824

Local Job Counts - 2018	
St. Catharines	732
Niagara Falls	561
Niagara-on-the-Lake	354
Lincoln	259
Grimsby	239

In-demand Soft Skills – 2019

- Oral & written communication
- Sales experience/ability
- Integrity
- Entrepreneurial
- Work ethics
- Teamwork
- Negotiation
- Working independently
- Marketing
- Dependability

The Big Picture:

- Educational requirements: High school diploma
- Full-time jobs: 73%
- Part-time jobs: 27%
- 2017-2021 provincial job outlook is **undetermined** based on Ontario job projections